## PARQUET SEASON 2015 | 2016

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FEAT

Weitzer Bill Parkett

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EDITORIAL



## PARQUET INTELLIGENCE

## OUR KNOWLEDGE. YOUR BENEFITS.

Dear business partner!

Improve what exists and recognize and set trends. We have allowed these thoughts to guide us in the development of the new assortment with Parkett Intelligence and also drawn upon our partners' experiences. The result is a new assortment with less complexity but with more forceful items and stronger trends such as haptic of the surface. Because craftsmanship must be to SEE and above all to FEEL. We've responded to this in our iDesign Parquet assortment and

update of the Healthy Plank Collection (page 15).

Since the product search happens first on the Internet, we've given more space to communication with the end customer via the website. We're keeping up with the times by expanding the digital product presentation. In the showroom you'll have the opportunity to display the most recent product information online quickly and simply. Using Weitzer Parkett App and "WP Media Centre" we're creating new routes for consultation and sales (page 26/31).

The further development of iDesign Parquet towards con-sistency in the colour-treatment combination is also successful. Also iDesign Parquet appears more strongly on the website to meet the desire for your own creations.

Individuality in the arrangement of living space is invariably a great desire of people. With Twist Parquet you design your own personal installation pattern, which guarantees unmistak-ability (page 19).

You'll find all that and much more in this brochure! We wish you much success with the new assortment from Weitzer Parkett!

Your Weitzer Parkett management:

Mag. Alexandra Decker-Weitzer

Mag. (FH) Kathrin Zenker

Dr. Nicola Weitzer

DI (FH) Michael Wesonig

Carsten Ohl



# THE NEW ASSORTMENT

## SIMPLE AND CLEAR

Our clear objective was to reduce complexity thereby offering an attractive product selection with high availability.

The result is a clearly and consistently structured standard portfolio. Starting now, all order items are included in the iDesign product range. That brings clarity and facilitates the consultation.

### THE TIMBER SPECIES? OAK. OAK. OAK.

There is nothing like oak. Yesterday. Today. Tomorrow. Therefore we set focus on the various colour hues.

## OUR ADDITIONAL TREATMENTS

#### STRONG CHARACTER IN 21 COLOURS



## INTENSELY BRUSHED

**Success story expanded enhanced!** Now many colours available in iDesign Parquet and a small selection available in the Healthy Plank Collection (standard portfolio).



## SCRAPED FINISH

The products look authentically because of the sawn appearance. The brushing gives an outstanding feeling from the soft and diverse planing.

Also obtainable in an exciting selection in the Healthy Plank Collection (standard portfolio).

## OUR COLOUR RANGES

#### MAINTENANCE-FREE OR HEALTHY PARQUET?

Whatever your customer may choose: It shouldn't fail because of the colour.

You can easily keep track with the following presentation of our entire colour assortment and the new surfaces.

FUMED OAK ICE MELANGE MELANGE MELANGE MELANGE BLACK PEPPER BLACK PEPPER COGNAC OAK STEAMED MELANGE COGNAC OAK STEAMED OAK STEAMED OAK COFFEE MELANGE			Dark c New: F and Oa	xA colours stay ir Fumed Oak Ic	e in ProVital f per obtainable	inish	TWO NEW Parque Melang portfoli which r	wcomers to N	Aaintenance-F nt Oak Coffee ments the k Krokant,		
			FUMED OAK ICE	FUMED OAK MELANGE	OAK BLACK PEPPER	FUMED OAK	DAK COGNAC	NUT STEAMED	OAK COFFEE MELANGE	OAK COFFEE	
PROSTRONG	MAINTENANCE- FREE PAROUET										
PROACTIVE+	MAINTENANCE-	PROACTIVE+			NEW				NEW		
PROVITAL finish	WE PAROUET		NEW								

#### **NEW IN THE STANDARD PORTFOLIO**

#### PLANK APPEARANCE

WP Charisma Plank FUMED OAK ICE original | bevelled, deep brushed | ProVital finish

WP Quadra OAK BLACK PEPPER spectrum | bevelled, brushed | ProActive+

#### STRIP APPEARANCE WP Strip 45 OAK BLACK PEPPER nature | ProActive+

#### **NEW IN THE STANDARD PORTFOLIO**

PLANK APPEARANCE

WP Charisma Plank OAK COFFEE MELANGE original | bevelled, brushed | ProActive+ OAK COGNAC essence | bevelled, scraped | ProVital finish

WP Quadra OAK KROKANT accent | bevelled, brushed | ProActive+

OUR COLOUR RANGES

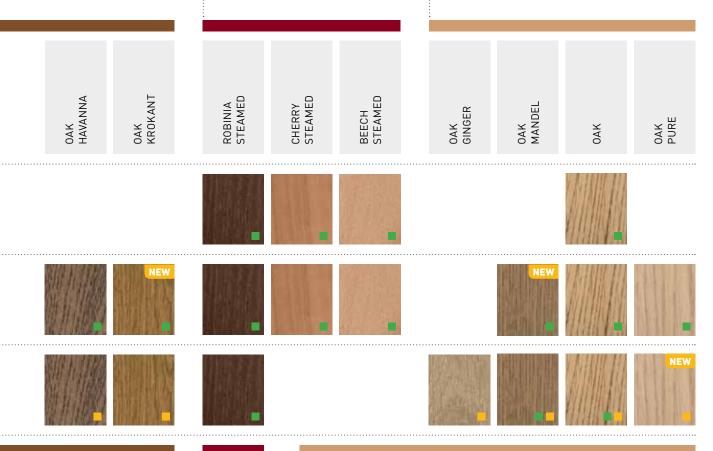
**N9** 

#### COLOUR RANGE FIRE

Presents current parquet colours in the red hues.

## COLOUR RANGE

The colour oak Mandel is an absolute all-rounder. Perfectly combinable with other materials and colours, it now also consolidates its position as maintenance-free parquet. Due to its great popularity Oak Pure is now available as Healthy Parquet in the iDesign Parquet assortment.



#### WIDEBOARD APPEARANCE

WP 4100 OAK KROKANT nature | ProActive+

WP Charisma 2-Strip OAK KROKANT original | ProActive+

BLOCK APPEARANCE WP 450 OAK KROKANT nature | ProActive+

#### **NEW IN THE STANDARD PORTFOLIO**

#### PLANK APPEARANCE

WP Grand plank (3 exclusive widths) OAK MANDEL | original\* | bevelled | ProActive+ OAK MANDEL | original\* | bevelled, brushed | ProVital finish

OAK | original\* | bevelled | ProActive+ OAK | original\* | bevelled, brushed | ProVital finish

\* ohne Splint

#### WP Charisma Plank OAK | essence | bevelled, scraped | ProVital finish

LANGRIEMEN-OPTIK

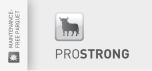
WP 4140 OAK MANDEL | accent | bevelled, brushed | ProActive+ **WP 4100** OAK | nature | ProStrong, ProActive+, ProVital finish

BLOCK APPEARANCE | WP Charisma 3-Strip | OAK MANDEL | structure | ProActive+

#### **COLOUR RANGE STONE**

Switch on the light side with the colour of Savanne with its discreet white cover. It is obtainable in a broad product spectrum with exciting additional treatments.







HEALTHY PARQUET

\$

PROVITAL finish



#### **NEW IN THE STANDARD PORTFOLIO**

#### **PLANK APPEARANCE**

WP Grand plank (3 exclusive widths) OAK SAVANNE original | bevelled | ProActive+ original | bevelled, brushed | ProVital finish

WP Charisma Plank OAK AUSTER essence | bevelled, scraped **ProVital finish** 

WP Charisma Plank OAK SAVANNE essence | bevelled, intensely brushed spectrum | bevelled, brushed | ProVital finish

#### **PLANK APPEARANCE**

WP Charisma Plank OAK POLAR spectrum | bevelled | ProActive+

WP Quadra OAK SAVANNE accent | bevelled, brushed | ProActive+

#### WIDEBOARD APPEARANCE

WP 4100 OAK SAVANNE ProVital finish

#### WIDEBOARD APPEARANCE

WP 4100 OAK KASCHMIR nature | ProActive+, ProVital finish

#### STAB-OPTIK

WP Charisma 3-Strip OAK SAVANNE nature | ProVital finish

**STRIP APPEARANCE** WP Strip 45 OAK SAVANNE nature | ProVital finish

## COLOUR RANGE

Offers a harmonious selection of bright, warm hues.



## THE NEW GRAND PLANK

#### THREE WIDTHS FOR A STRONG APPEARANCE

With the grand planks new length in three different widths a completely new sense of space arises. The mixture of formats fulfils a casual design standard, which is noble, but affordable.

- Three exclusive widths: 280 mm | 240 mm | 193 mm
- For professionals with tongue and groove
- ORIGINAL grading without sapwood (except for Oak Savanne)

In the standard portfolio we support the most important colour trends in the residential area (slightly aged, nature and white) as **Maintenance-Free Parquet (ProActive+)** and **Healthy Parquet (ProVital finish)**, represented by Oak Mandel, Oak and Oak Savanne.

You'll find comprehensive combination options as part of the iDesign Parquet assortment.

SUCH WIDE MAINTENANCE-FREE PLANKS ARE AVAILABLE ONLY AT WEITZER PARKETT

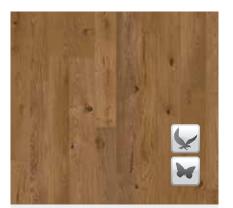
#### DIMENSIONS:

0 cm



100 cm

#### NEW IN THE STANDARD PORTFOLIO:



OAK MANDEL | ORIGINAL



200 cm

OAK | ORIGINAL



300 cm

OAK SAVANNE | ORIGINAL



#### SIMPLE AND IMPRESSIVE: 3 WIDTHS-1 ROOM! /



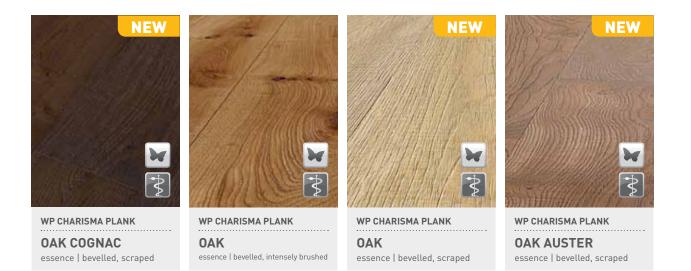
PLANK APPEARANCE | OAK MANDEL | ORIGINAL | BEVELLED, BRUSHED

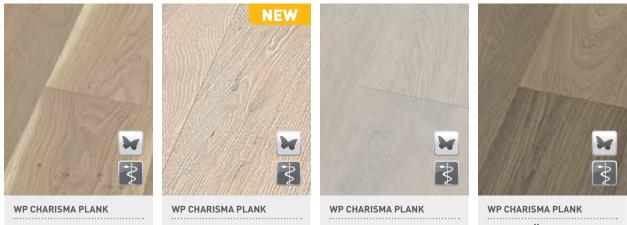
## **HEALTHY PLANK**

#### THE WELLNESS COLLECTION

The updated Healthy Plank collection comprises four new products, which distinguish themselves primarily through haptic surfaces: Intensely brushed and scraped.

You'll find the suitable sales promotion tools on page 24.





OAK KASCHMIR spectrum | bevelled

OAK SAVANNE essence | bevelled, intensely brushed

OAK POLAR accent | bevelled, brushed

WP CHARISMA PLANK OAK TRÜFFELGRAU select | bevelled

#### WOODEN STAIRS WP MULTI

## WOODEN STAIRS WP MULTI

EASE NOTE TE NEW CARRIER PANEL CARRIER PANEL THICKNESSES FOR LARGE DIE PLATE

#### INTELLIGENT NEW DEVELOPMENTS

## BLOCK STYLE PROFILE— LARGE DIE PLATE

#### Block step profile without shadow gap!

An aesthetic solution for design-conscious customers. Practical and inexpensive: Also best suited for covering old stairs.



## INTELLIGENT LOOSE EDGE PROFILE FOR STEPS **(LEP)**

#### With 3 mm radius. Fast and flexible solution!

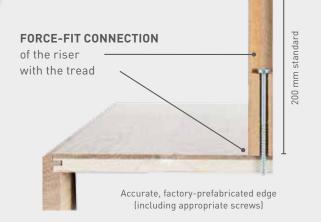
Suitable for WP Grand Plank, WP Quadra, WP 4140, WP 5100, WP 4100, WP 550, and WP 450 with 250 cm fixed length. In combination with external tongue\* suitable for Imperial Plank, WP Charisma and WP Comfort Plank. \* is included in delivery



## RISER WITH SREW CONNECTION

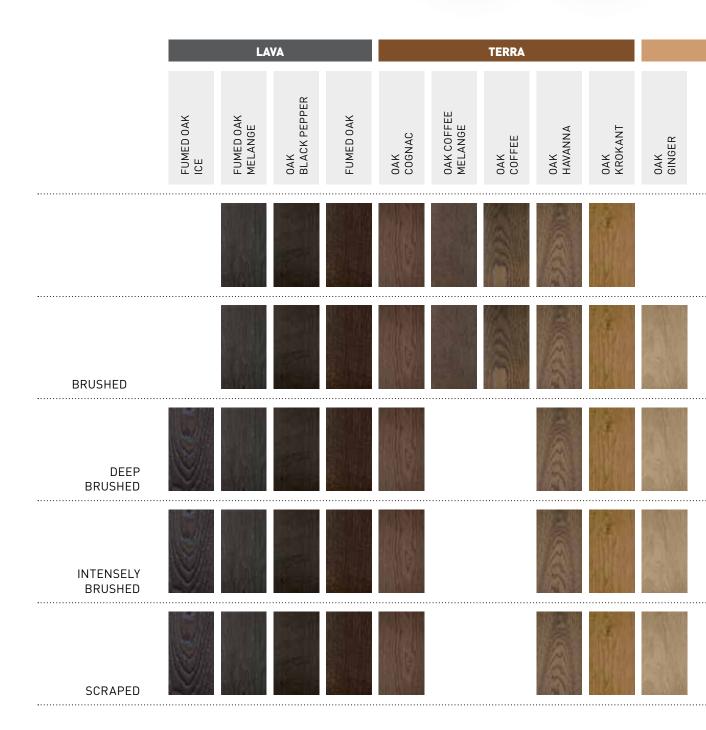
#### Perfect joining technology!

No joints, threaded connection of riser and tread. The block step is now even less ostentatious in design and can also be installed between two walls.



## **IDESIGN** PARQUET <sup>®</sup> UNIQUE AS I AM.

THE NEW IDESIGN PARQUET SHOWS A SUCCESSFUL CONSISTENCY OF COLOURS AND ADDITIONAL TREATMENTS COMBINATIONS. THAT CREATES MORE INDIVIDUALITY FOR YOUR CUSTOMERS.



ADDITIONAL

TREATMENT

COLOUR

#### 23 COLOURS CONFIGURABLE WITH 4 ADDITIONAL TREATMENTS

- The desired surface "intensely brushed" expanded by 21 colours
- New! "Scraped": A gentle haptic surface structure. Sawn appearance combined with a soft planing, also obtainable in 21 colours
- Less complexity: six product groups within the plank and wideboard appearance (Imperial Plank, WP Grand Plank, WP Charisma Plank, WP Quadra, WP 4140, and WP 4100) in up to three grades

NATURE						ST0	NE				SA	ND
0AK MANDEL	ОАК	0AK PURE	0AK AUSTER	OAK KASCHMIR	OAK ICE	0AK SAVANNE	ASH POLAR	OAK POLAR	0AK TAUPE	OAK TRÜFFELGRAU	AHS LATTE	ASH ICE
A.												
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## **IDESIGN** PARQUET <sup>®</sup> SPECIAL EDITIONS - LIMIT



SATISFIES THE YEARNING FOR NATURE TO THE EXTENT POSSIBLE DURING RESIDENCE.

Bring nature in its most beautiful form to the floor for your customers: The Alpine Sun colour makes a unique work of art of the oak parquet through its authentic greying. Each piece is hand-selected and appears as though gently touched by the sun.



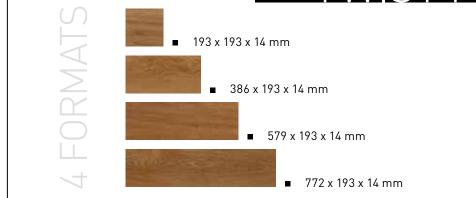
## ED TIME IN LIMITLESS DESIGN!

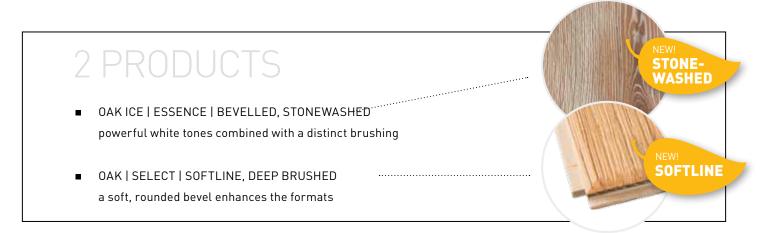


#### THE NEW PANEL APPEARANCE WITH MUCH MORE LEEWAY! LAID THE WAY IT PLEASES.

Twist parquet finally gives the room the individuality it deserves! Weitzer Parkett combines the most important trends from haptics, colour, and size in a unique item.

## TWIST PARQUET



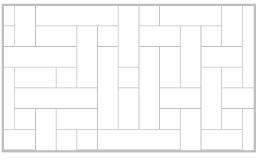


## INSTALLATION POSSIBILITIES

#### WP Twist MIX: All four format creative patter WP Twist 772 WP Twist 579

All four formats invite you to design and play—entirely individual, creative patterns emerge ad libitum.

WP Twist 772 < Completely in vogue – contemporary and generously interpreted: WP Twist 579 </ The traditional herringbone finish in the exciting panel-appearance format with us.



MIX installation

HERRINGBONE installation

MERCHANDISING



## MERCHANDISING

## CHERISH AND MAINTAIN WITH HEART AND MIND

#### Whoever has inspired customers can count himself lucky.

So that it gets and stays that way, instruments that help to create trust and show reliability are needed. With new media, we face the future; with the high-quality design of the exhibition, we build on the foundation of the past. Go new ways with us to customer retention in your exhibition.

## CLEANING AND MAINTENANCE AGENT SHELF



## ANTI-AGEING IS IN VOGUE.

Especially with parquet we are keen on ensuring that it stays beautiful as long as possible. Inform your satisfied parquet customers about floor cleaning and care possibilities and show your service strength.

## NEW BENEFITS UNFOLD WITH THE NEW CLEANING AND MAINTENANCE AGENT SHELF:

- Maintenance and cleaning products are a good customer retention instruments. Service features secure repeat busi-ness
- That's how you keep in contact with your customers even after installation.
- Gain extra business

#### FOR THE BEST PRESENTATION IN YOUR STORE!

Fixed placement with all of the relevant cleaning and maintenance products for the end customer. Attractive introductory SET PRICE + free shelf.



Ask for the handy trial sizes of cleaning soap. That's how you amaze your customers with a little attention.

22

## 23

## ADDITIONAL EQUIPMENT FOR YOUR EXHIBITION

WE NOW OFFER MODULES OFTEN ASKED FOR AS OPTIONAL EXTRAS FOR YOUR WEITZER PARKETT EXHIBITION.



## **STAIRCASE** MODULE

The new staircase module shows your customers the entire stair covering possibilities from Weitzer Parkett. Simple to place and graphically well explainable for your customers.

- Profil 40 ·····
- Profil 58 ·····
- Profil Block
- Profil Block STYLE



You have space and room—the new formats wall shows your customers all of the obtainable formats in original size and gives a good overview.

- Imperial Plank
- Grand plank
- WP Charisma Plank
- WP Comfort Plank
- WP Quadra
- WP 4140
- WP 4100
- WP 450
- WP Strip 45





## SHOP FURNITURE FOR PLANKS AND IDESIGN PARQUET

The new shop furniture for parquet presentation in two sizes is a special opportunity to facilitate your customers' decision in favour of the parquet of their dreams. Eight drawers currently offer space for expressive samples of the plank appearance.



Fixed placement of each module or individual placement upon request

## HEALTHY PLANK COLLECTION



22





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5 5.

PLANK APPEARANCE | OAK COGNAC | ESSENCE | BEVELLED, SCRAPED

26

## WP MEDIA CENTRE

#### FOR A CONSULTATION KEEPING UP WITH THE TIMES

The "WP MEDIA CENTRE" is a modern instrument that offers you and your customers practical benefits. The goal: to find product information online quickly and without complication.

**For your customers:** During waiting times, your customers discover the world of Weitzer Parkett with its intelligent functional solutions.



**For our partners:** Perfect supplement for your exhibition — are your customers interested in a special product that isn't shown in the exhibition? Show it "WP MEDIA CENTRE" with all of the accompanying information.

#### YOUR ADVANTAGES. YOUR BENEFITS.

- Simple parquet selection by configurator or item number with image views
- Designstudio with previews for all products that are available in display variant
- Access to the current stock levels and prices in a protected area
- Always up on the very latest—ongoing data updating through online operation
- Place selected products on shopping lists, print, save as PDF
- Direct sample ordering of iDesign Parquet—"iDesign Preview"



- Works on existing hardware—monitor, tablet, PC, etc.—no investment necessary!
- No costs for you—Weitzer Parkett provides you the software valued at EUR 225/partner as a service feature!

We'll gladly make two pages on your company available on request for a flat charge.



PLANK APPEARANCE | OAK | ESSENCE | BEVELLED, SCRARED



PLANK APPEARANCE | OAK | ORIGINAL | BEVELLED, BRUSHED



# WEITZER PARKETT

## COMMUNICATION WITHOUT ONE WAY

Many routes lead to the customer—and each route needs its own communication.

We've designed our online and offline communication so that we can communicate to the end customer more versatilely and efficiently. The end customer too has more possibilities to get in touch with you and to learn about our products.

## WEBSITE

Before the purchase, the end customer pursues the product and information search mainly via the Web. Only then does one go to the specialized company. The advanced development of our website takes this path.

#### THE MOST IMPORTANT NEW DEVELOPMENTS:

- all products are available online
- Optimized product search and comprehensive filtering possibilities
- Better integration of the design studio into the product selector
- Accessories in form of cleaning and maintenance products and skirtings are now also displayed per product.
- The stair is given more presence.
- Outstanding iDesign parquet appearance using your own configurator in the Web.

## **PRICE LIST**

We've now integrated the comprehensive information part about the products into the price list. That makes the price list to complete works of technical information and prices.

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NEW! Well-structured price list For stock items and iDesign Parquet

## GRADING FOLDER

The grading folder contains all of the grading images of Weitzer Parkett's stock items.

#### **IMPERIAL PLANK:**

With presentation of the Oak vibrant grade, the end customer is shown the specifics of the Imperial Plank.







## WEITZER PARETT APP

#### THE DEVELOPMENT OF DIGITAL PRODUCT PRESENTATION IS A LOGICAL STEP IN ORDER TO FOLLOW THE TREND OF THE TIMES.

#### We rely on additional measures here in addition to the "WP Media Centre"!

- Free Weitzer Parkett app for Android and iOS as well as for the Web.
- All Weitzer Parkett brochures for the end customer in all available languages.
- The brochures are interactive and enriched with images, videos, links, and so forth.
- With this additional information, our brochures become vital and even more interesting!

AS SOON AS THERE ARE NEW DEVELOPMENTS, THE ONLINE BROCHURES CAN BE UPDATED AT ANY TIME. THUS WE ALWAYS STAY CURRENT AND EXCITING!







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